

January 9, 2005

First Properties of the Carolinas
One Executive Court
Lake Wylie, SC 29710

Re: Mrs. Karen Glenn

To Whom It May Concern:

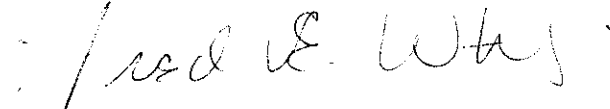
In a flourishing real estate market like Charlotte there is certainly no shortage of sales agents. To then distinguish oneself as a real estate professional clearly requires something special. Karen Glenn demonstrated to my wife and I what superior customer service, comprehensive market knowledge, and exemplary professionalism could do for a homebuyer in a new market.

By matching our needs as investors with her knowledge of the market, we were able to successfully identify the right property, close it, repair it, and rent it within 30 days. She helped us locate the right finance source, the right tradesmen, and then, through her agency and support, the right renter. A seamless process made possible by Karen's diligence, positive attitude and comprehensive real estate market knowledge.

Choosing the right real estate professional is critical decision, but often times left to guess work and luck. But for those seeking a real estate professional that enjoys her work which makes the process of buying real estate enjoyable, I can take the guess work out--- the best agent in Charlotte is Karen Glenn. Your luck is in getting her.

Thanks Karen

Sincerely yours,



Fred E. White

Cc: Karen Glenn